

MARYLAND DEPARTMENT OF HUMAN RESOURCES
INVITATION FOR BIDS
FOR
DISABILITY DETERMINATION OPERATIONS
ADPICS NO. N00R6400622
SOLICITATION NO. FIA/DDO/17-001-S

WHEREUPON,

Pursuant to Notice, the above-entitled pre-bid conference was held on Thursday, April 21, 2016, at 311 West Saratoga Street, Room 508, Baltimore, Maryland, 21201, commencing at 11:25 a.m., there being present the following parties:

ON BEHALF OF THE DEPARTMENT OF HUMAN RESOURCES:

JUANITA MCGILL
CYNTHIA CRAWLEY-FOX
DEBORAH AUSTIN
JACQUELINE STANTON
NNEKA WILLIS-GRAY
JOANN MASON
JAMES REDDITT
WAYNE DIXON
SHIRELLE GREEN

ALSO PRESENT:

BARBARA J. YOUNG, The IMA Group
JOHN TOPALANCHIK, Action Review Group
COLLEEN D. MITCHELL, Ph.D.

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LISA DAVIS, ATHENA Consulting
EPHRAM DAGADU, EDAG Medical Services
ALLAN SENKER, Allied Health Services
JOCELYN JONES, MAXIMUS Federal Services
DARIA FENDERSON, MAXIMUS Federal Services

REPORTED BY: DEBORAH B. GAUTHIER, Notary Public

- - -
P R O C E E D I N G S

MS. MCGILL: So good morning, everyone. Let me start off by apologizing for the late start, and I do hope that we didn't infringe on anyone's time for the remainder of the day, but we're going to try to proceed as quickly as possible. Let me just say welcome to DHR, Department of Human Resources. My name is Juanita McGill, and today we will share information with you concerning the Invitation for Bid entitled Disability Determination Operations. The Agency Control Number for this IFB is FIA/DDO/17-001-

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S.

If you have not already done so, please make sure that you signed in -- who has -- with Linda -- the sign-in sheet. Indicate your name and organization and if certified MBE or SBR. The Department likes to track the participation of these companies and any procurement opportunities. If you have any questions -- I'm sorry -- if you have a business card, you can provide that as well. If anyone needs to use the restrooms, they are parallel to this room right across the aisle. I'd like to note that Hunt Reporting is transcribing this conference. When asking questions, please state your name and the name of your company for the record. A Q-and-A will be allotted at the end of the conference. We will ask that all questions are held until that time. A transcript of the conference

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will be made available on eMaryland Marketplace and the DHR website. Can everybody hear me okay?

(Participants indicating yes.)

MS. MCGILL: All right. So we'll start with introductions. We're going to go around the room and have everyone state their name and the company that they're representing. We can start with you, since you're --

MS. CRAWLEY-FOX: Good morning, everyone. My name is Cynthia Crawley-Fox. I work for the Department of Human Resources, Family Investment Administration.

MS. STANTON: My name is Jackie Stanton. I work for the Department of Human Resources, Family Investment Administration.

MS. WILLIS-GRAY: Nneka Willis-Gray, Maryland Department of Human Resources, Procurement Division.

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MR. SANKER: Allan Sanker, Allied Health Services.

MR. DAGADU: Ephram Dagadu, EDAG Medical Services.

MS. FENDERSON: Daria Fenderson, MAXIMUS Federal Services.

MS. JONES: Jocelyn Jones, MAXIMUS Federal Services.

MS. DAVIS: Lisa Davis, ATHENA Consulting.

MS. YOUNG: Barbara Young, The IMA Group.

DR. MITCHELL: Colleen Mitchell, in private practice.

MR. TOPALANCHIK: John Topalanchik, Action Review Group, ResCare Workforce Services.

MS. MCGILL: Okay. It's nice to meet all of you. Okay. So we'll start with General Information. The Department of Human Resources is issuing this Invitation for Bid to obtain the services of qualified

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medical professionals to review the medical records of individuals for Medical Assistance in order to make disability determinations at Step 2 through Step 5, including an Residual Functional Capacity Assessment, according to the Social Security Administration's Five-Step Disability Determination Process. The anticipated duration of services to be provided under this Contract is for a period of two years beginning on or about October 1st, 2016 and ending on or about September 30th, 2018 with two one-year options to be exercised at the sole discretion of the State. The Department intends to make a single award.

Section 1.5 of the IFB, Procurement Officer. For the purposes of this IFB, the Procurement Officer -- that's me -- is the sole point of contact between the State and the vendor community. Please do not contact any other State representatives regarding questions about this IFB. Please direct all questions

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to my attention using the contact information found on the Key Information Summary Sheet, page three of the IFB, and I also have some business cards you can pick up, if you like.

Section 1.8, eMaryland Marketplace. In order to receive a contract award, vendors must be registered on eMaryland Marketplace. Each bidder is requested to indicate its eMaryland Marketplace vendor number in the Transmittal Letter submitted at the time of its bid submission.

Section 1.9, Questions. Written questions from prospective bidders will be accepted by the Procurement Officer. That's me. Questions to the Procurement Officer shall be submitted via e-mail to the Procurement Officer's e-mail address indicated in the IFB Key Summary Sheet, page three of this IFB. The Solicitation Number and Title should be identified in the subject line.

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The first series of questions are provided and will be posted on eMaryland Marketplace and DHR websites. Additional questions have been received and will be posted with sufficient time to allow bidders to review them. I'm sorry. We will be answering some of those questions here today, so responses to questions asked during this conference will also be posted. Should there be a discrepancy between responses given today and a written response provided subsequently, the written response shall prevail.

Section 1.11, Bid Due Date and Time. Bids must be received by the Procurement Officer no later than two o'clock p.m. local time on Friday, May 6th, 2016 in order to be considered. Bids may not be received by e-mail or facsimile. Requests for extensions of the due date and time will not be granted. Requests for extensions -- I'm sorry. Bids received after the due date and time cannot and will

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not be accepted, as provided under provisions of COMAR 21.05.03.02F and 21.05.02.10. If you are mailing your bid, please allow sufficient time for mailing to insure that it is received by me prior to the bid due date and time. A postmark by the due date and time is not acceptable. It must be received by me. We request that all vendors not submitting a bid please fill out the Notice to Vendors form found on page two of the IFB. More information regarding the bid format will be covered in Section 4.

Section 1.12, Multiple or Alternate Bids will not be accepted.

Section 1.14, Confidentiality of Bids. The bids shall be tabulated or a bid abstract made. The opened bids shall be available for public inspection at a reasonable time after bid opening, but, in any case, before Contract award, except to the extent the bidders -- the bidder designates trade secrets or

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other proprietary data to be confidential, as set forth in this solicitation.

Material so designated as confidential shall accompany the bid and shall be made readily separable from the bid in order to facilitate public inspection of the non-confidential portion of the bid, including the total bid price. For requests for information made under the Public Information Act, the Procurement Officer shall examine the bids to determine the validity of any requests for nondisclosure of trade secrets and other proprietary data identified in writing. Nondisclosure is permissible only if approved by the Office of the Attorney General.

Section 1.15, Award Basis. The Contract shall be awarded to the responsible bidder submitting a responsive bid with the most favorable total bid price, as referenced in COMAR 21.05.02.13, for providing the goods and services as specified in this

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IFB. The most favorable total bid price will be the lowest price total on Attachment F, Bid Pricing Form.

Section 1.28, Verification of Registration and Tax Payment. Before a business entity can do business in the State, it must be registered with the State Department of Assessments and Taxation, as located at State Office Building, 301 West Preston Street, Room 803, Baltimore, Maryland 21201. The SDAT website is listed in this section of the IFB. It is strongly recommended that any potential bidder complete registration prior to the due date for receipt of bids or that you review your registration information to insure that it is accurate and up to date. A bidder's failure to do so may result in an otherwise successful bid being dropped from consideration for Contract award.

Section 1.33, Minority Business Enterprise

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Goal. There is no MBE subcontractor participation goal for this procurement.

Section -- we'll now have Deborah Austin review the Living Wage Requirements, Section 1.34.

MS. AUSTIN: Good morning. Debbie, is it okay if I stand here?

THE REPORTER: Uh-huh.

MS. AUSTIN: Okay. Maryland Living Wage. The Living Wage law requires certain contractors and subcontractors to pay minimum wage rates to employees working under State services contracts. State contracts valued at \$100,000 or more may be subject to Maryland Living Wage.

The Living Wage authorizes the Commissioner of Labor and Industry to administer and enforce the law. The Commission of Labor and Industry is required to adjust the wage rates by the annual average increase or decrease, if any, in the Consumer Price

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Index. Effective September 28th, 2015, contractors and subcontractors subject to the Living Wage law shall pay each covered employee at least \$13.59 per hour if State contract services valued at 50 percent or more of the total value of the contract are performed in the Tier 1 area. If State contracts valued at 50 percent or more of the total contract value are performed in the Tier 2 area, contractors and subcontractors shall each pay each covered employee at least \$10.21 per hour. The specific Living Wage law is determined by whether the majority of services take place in a Tier 1 or a Tier 2 area of the State.

Tier 1 area includes Montgomery County, PG -
- Prince George's County, Howard, Anne Arundel, and Baltimore County and Baltimore City. Tier 2 includes any county in the State not covered in Tier 1. If a business has operations in areas with two different

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wage tiers, the rate you pay is determined by the area where 50 percent or more of the total contract value is performed. If the employees who perform the services are not located in either Tier 1 or Tier 2, the Living Wage rate will be based upon where the majority of the recipients of the services are located. Additional information regarding the State's Living Wage requirements is contained in Attachment G of the IFB entitled "Living Wage Requirements."

The Maryland Living Wage law is administered by the Department of Labor, Licensing, and Regulations. Additional Living Wage information pertaining to reporting obligations may be found by going to the Maryland State Department of -- its DLLR website, and that is also located in Attachment -- on Attachment E and it's also in your IFB, and clicking on "Living Wage." Please note that Living Wage rates are to subject to annual adjustments by DLLR.

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However, the contractor's prices under the Contract may not change because of any Living Wage adjustments.

Thank you.

MS. MCGILL: Thank you, Debbie. So proceeding with Section 1.41, Veteran-Owned Small Business Enterprise Goal, there is no Veteran-Owned Small Business Enterprise participation goal for this procurement.

Section 1.42, Location of the Performance of Services Disclosure. The bidder is required to complete the Location of Performance of Services Disclosure. A copy of this Disclosure is included as Attachment N. The Disclosure must be provided with the bid.

Section 1.43, DHR Hiring Agreement. This solicitation does not require a DHR Hiring Agreement.

Section 2, Bidder Minimum Qualifications. The bidder must provide proof with its bid that the

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following minimum qualifications have been met. As an organization, the bidder must, within the past five years, possess at least three years experience in providing disability determinations according to Social Security Administration's criteria. As proof of meeting this requirement, the bidder shall provide with its bid three references that demonstrate the bidder's required experience. References shall be submitted in the format as specified in Section 4.4.5 of this IFB. We'll now have Cynthia Crawley-Fox review the Scope of Work, which is Section 3 of the IFB.

MS. CRAWLEY-FOX: Good morning again, everyone. In order to assist with determining the customer's eligibility for benefits, the State is issuing this IFB to obtain qualified medical professionals to make disability determinations for customers of the State at Steps 2 through 5 according to the Social Security Five-Step Sequential Evaluation

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Process. The Family Investment Administration makes disability and blindness determinations on behalf of the Local Department of Social Services for persons applying for Medical Assistance as a disabled person living in the State. The Family Investment Administration makes these disability and blindness determinations pursuant to regulations containing performance standards and other administrative requirements.

Federal law defines "disability" as the inability to engage in any substantial gainful activity by reason of any medically determinable physical or mental impairment which can be expected to result in death or which has lasted or can be expected to last for a continuous period of not less than 12 months. And that's relating to 20 C.F.R. 416.905. To meet this definition, an individual must have a severe impairment that makes him or her unable to perform

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their past relevant work or any substantial gainful activity that exists in the national economy.

Under this Contract, we're seeking qualified medical professionals to assist us with making disability determinations. We're asking, as far as the organizational structure and staffing, to establish and maintain an organizational structure that provides for administration, management, and supervision of the Disability Determinations Operations' functions for which it is responsible under this Contract.

The key personnel required for this Contract is the Contract Project Manager. The contractor shall identify an individual to serve as the contractor's Project Manager. The Project Manager shall manage the daily operations of the program and be available on a daily basis to discuss the same. Also, there should be the Medical Review Team. The appropriate Medical -

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- I'm sorry. The appropriate Maryland-certified physicians and psychologists shall review medical evidence on all referrals received from the State Review Team and provide a disability determination on each. All MRT staff shall be licensed and practice medicine in the State of Maryland. The contractor shall provide the licenses for each physician and psychologist at the time of bid submission. The MRT shall included internists, orthopedists, psychologists, psychiatrists, cardiologists, oncologists, neurologists, and ophthalmologists.

The Core Services is for the vendor to make determinations or decisions whether an individual is disabled at Step 2. The contractor shall establish by objective medical evidence that the individual has a medically determinable impairment in accordance with 20 C.F.R. 416.908 and 416.920C and 416.921 through 416.923. While symptoms may be considered, the

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statute requires that there be clinical and laboratory diagnostic techniques that show the existence of the impairment. The contractor shall determine, at Step 3, if an individual establishes a medically determinable impairment, meets or medially equals the severity of a listed impairment, and meets the duration requirements; also, an RFC Assessment. An RFC Assessment is required when, at Step 3, the medical determinable impairment does not meet or equal in medical severity any listed impairment. An RFC Assessment shall be made in accordance with 20 C.F.R. The contractor shall determine whether an individual's medical impairment prevents the performance of past relevant work in accordance with 20 C.F.R., and the contractor shall determine whether the individual's impairment prevents performance of other work which exists in significant numbers in the national economy in accordance with 20 C.F.R.

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As far as the referrals are concerned, we receive referrals from the Local Department of Social Services, and that's from all of the Local Departments throughout the State of Maryland. When the referrals come to the State Review Team, the State Review Team will utilize the information that the Local Departments have collected from the customer to reach out and obtain medical evidence from their treating physicians, any laboratory tests or anything that the customer has indicated that they have received. What we will also do is collect all of that medical evidence, and when we send the evidence, we will send all of the information we have collected, even if we have requested for a consultative examination, directly to the vendor.

There are instances when the State Review Team would require emergency decisions. We're asking the vendor to provide the decisions within 14 days

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from receipt of the referral. However, there are times when we may have inquiries from legislators or if there may be an emergency situation that we will ask the vendor to provide an emergency determination within five days from receipt of the referral. We're asking the vendor to maintain a phone number with a voice-response system and facsimile number to communicate with the DDO representatives. We will have a State Project Manager. We also will have a Contract Monitor who monitors the Contract, and there are also two Supervisors within the State Review Team who the vendor may have to speak to regarding decisions or disability determinations that have been rendered. If there are any questions or if we receive any additional information, the Supervisors will reach out to the vendor as well.

So I'll just talk a little bit about the reports. We are asking for a monthly progress report

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that will report the findings that the vendor has found for each of the disability determinations, what decision was rendered, at what step, the physician or psychologist who provided the decision. We're asking that you track and monitor that information in a monthly report and send that information to us. We also ask for an annual report that would provide all of -- an overall progress of the disability determinations that you've rendered for the year to pretty much show where the customers were denied, at what step, and additional information that you have as well.

Then there's the Quality Assurance Plan, and we're asking that to find out what type of quality assurance that you have in place. If you have certain physicians that review the disability determinations, what process do you have in place to overlook those reviews, and we would ask you to provide us with that

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information as well. There are instances when training may be required, and if training is required, we will make sure that we let you know about the training ahead of time. And, normally, there may be like one training per year, as far as this solicitation is received. Thank you.

MS. MCGILL: Okay. So we'll now proceed with Section 4.1, the Bid Format. This request is a one-part submission. Bidders shall submit with their bid all Minimum Qualification documentation required - - you can see Section 2 of the IFB -- and bid all Minimum Qualification documentation required. Oh, that didn't sound good. Okay. So the bid shall be received in a single sealed package or envelope.

Section 4.2, Labeling. Each bidder is required to label the sealed bid. The bid shall bear the IFB title and number, name and address of the bidder, and closing date and time for receipt of the

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bid.

Section 4.3, Bid Pricing Form. The bid shall contain all price information in the format specified on the Bid Pricing Form, which is Attachment F. Complete the Bid Pricing Form only as provided in the Bid Pricing Form Instructions. Do not alter, amend, or leave blank any items on the Bid Pricing Form or include additional clarifying or contingent language on or attached to the Bid Pricing Form. If option years are included, bidders must submit bids for each option year. Failure to adhere to any of these instructions may result in the bid being determined to be non-responsive and rejected by the Department.

Section 4.4, Required Bid Submissions. Bidders shall include the following with their bid. And I'm just going to briefly go over these. I'm not going to read all of the information. But the

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Transmittal Letter should include the following information: name and address of the bidder; name, title, e-mail address, and telephone number of primary contact of the bidder; Solicitation, Title, and Agency Control Number that the bid is in response to; signature, typed name, and title of an individual authorized to commit the bidder to its bid; Federal Employer Identification of the bidder, or if a single individual, that individual's Social Security number; bidder's eMaryland Marketplace number; bidder's MBE certification number, if applicable; address of the headquarters and all offices of the contractor and subcontractors, if any; acceptance of all State IFB and Contract terms and conditions -- that can be found under Section 1.24; acknowledgment of all addenda to this IFB. Minimum Qualifications can be found in Section 2.

Completed Required Attachments. We need

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three copies of each with original signatures, and that can be found in Section 4.4.3.: the completed Bid Pricing Form, Attachment F; completed Bid Proposal Affidavit, Attachment B; completed Maryland Living Wage Requirements Affidavit of Agreement, which is Attachment G-1. Additional documents, if required, can be found in Section 4.4.4. References, Section 4.4.5. Licenses, Section 4.4.6. List of Current or Prior State Contracts would be in Section 4.4.7. Financial Capabilities, Section 4.4.8. Certificate of Insurance, Section 4.4.9. Subcontractors, Section 4.4.10, Legal Action Summary, Section 4.4.11.

Section 4.5, Reciprocal Preference.

Although Maryland law does not generally authorize procuring units to favor resident Bidders in awarding procurement contracts, many other states do grant their resident businesses preferences over Maryland contractors. Therefore, COMAR 21.05.01.04 permits

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procuring units to apply a reciprocal preference in favor of a Maryland resident business under the following conditions: The Maryland resident business is a responsible bidder; The most advantageous bid is from a responsible bidder whose principal office or principal operations through which it would provide the services required under this IFB is in another state; The other state gives a preference to its resident businesses through law, policy, or practice; and the Maryland resident preference does not conflict with a federal law or grant affecting the procurement Contract. The preference given shall be identical to the preference that the other state, through, law, policy, or practice gives to its resident businesses. And we'll now begin with the questions that I've received so far. They'll be provided -- answers -- the questions and answers will be provided in the transcript.

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"Is there a specific location where the review services must be provided? Can the services be provided remotely?" The response is, "The contractor must have offices within the Continental U.S. or Maryland."

"Do the physicians or psychologists have to be Maryland licensed or can they be licensed in the state they are providing the review?" "Yes, they must be Maryland licensed."

"Page 22 refers to the MRT and that physicians and psychologists must be Maryland Board Certified. We are not familiar with this specific certification. Could you clarify what this is and does it apply to both medical doctors and psychologists?" "The physicians and psychologists must be Maryland licensed and, if applicable, certified in one of the enumerated specialties. For psychologists, for example, the Board of Psychology

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issues licenses for practicing and non-practicing psychologists, either of which would be acceptable.”

“Is an online verification sufficient evidence of licensure or is it preferable to have copies of the provider’s license?” The response is, “Yes, online verification is sufficient evidence of licensure.”

Specialties -- “Are only Internal Medicine providers acceptable to provide Internal Medicine reviews or can Family Medicine physicians and/or PM&R specialty physicians do them as well?” I’m sorry. The response is, “Internal Medicine physicians are required for Internal Medicine disability determinations.”

“Who is currently providing these services to the State of Maryland?” The response is, “MAXIMUS Federal Services, Inc. provides disability decisions at Step 2 and Step 3 only. The University of

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Maryland, another State agency, provides occupational assessments and evaluations at Step 4 and 5."

"How long have they been providing these services?" The response is, "MAXIMUS has provided these services under a contract since April 2012. The University of Maryland has provided these services under a contract for over 14 years."

"What is the current fee that is being paid for these services?" The response is, "MAXIMUS fees are: for disability determinations, \$265.31; residual functional capacity, \$238.45. University of Maryland fees are: Occupational assessments and evaluations are \$19."

"Please confirm the estimated number of disability determination cases per year is 300. In 2011, the IFB estimated the number of prospective referrals during the first two years would be 18,000 per year. If the volume is expected to be higher than

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300, will an updated version of Attachment F, Bid Pricing Form, in Excel be provided?" The response is, "The estimated number of disability determinations is 300. The number can be higher or lower." And I was asked to inform you that there was a change in law that drastically affected these numbers.

"Please confirm if specialists are required for this operation -- oncologists, neurologists, cardiologists -- as they are not required under Section 42 C.F.R. 416." The response is, "The Medical Review Team shall include internists" -- you want to help me with this one -- "orthopedists" -- wait a minute -- "orthopedists, psychologists, psychiatrists, cardiologists, oncologists, neurologists, and ophthalmologists."

"Is it allowable for the MRT review at Step 3 of Sequential Evaluation to be performed by an M.D. and/or Ph.D. with 30-plus years of experience in

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disability evaluations under Social Security instead of using specialists?" The response is, "No, the Medical Review Team shall include internists, orthopedists, psychologists, psychiatrists, cardiologists, oncologists, neurologists, and ophthalmologists."

"Are vocational expert reviews and evaluations required at Step 4 and 5 to certify as disabled under Medical Vocational Guidelines and GRID? This aspect is beyond the scope of an M.D. reviewer and not within an M.D. or Ph.D. area of expertise." And the response is, "Occupational therapists are required for Steps 4 and 5."

"Under Step 2, the IFB indicates the contractor shall establish objective medical documentation. Will all objective medical documentation be obtained by the State Review Team and forwarded to the Medical Review Team or is some case

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development expected?" The response is, "It will be forwarded by the State."

All right. Give me one second. "Is the 14-day review completion considered 14 working days or 14 calendar days?" The response is, "14 calendar days."

"The IFB indicates that the Medical Review Team is to review the medical or psychological evidence to establish the existence, severity, onset, and duration of impairment. Please indicate the Social Security ruling to be utilized by the Medical Review Team to establish onset. Is there a limit to retroactive MA utilizing the onset date in the disability determination process?" The response is, "The Medical Review Team will utilize the Medical Assistance application date and three months prior to establish the disability onset date." One second please.

"Will vendors who competitively price

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proposals also qualify for enhanced federal match, 75/25, SPMP receive additional scoring?" The response is, "No."

"If any constraints, does Maryland Department of Human Resources" -- excuse me -- "What, if any, constraints does Maryland Department of Human Resource have to the implementation of the scope of services?" And the response is, "Maryland State Department follows the rule of the Social Security Administration's Five-Step Sequential Process" -- "Evaluation Process."

"What will the Maryland Department of Human Resources dedicate" -- "What will" -- I'm sorry. "What will the Maryland Department of Human Resources dedicated staff be to this project?" "The State Project Manager, the Contract Monitor, and two State Review Team Supervisors."

So that concludes the reading of the

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questions that I have directly received, and we'll open up to any questions that you all may have. I'm just going to ask that you please, if you have a question, state your name and the business that you're representing.

MR. SENKER: Okay. I'll start. I'm Allan Senker, Allied Health Services. A couple of questions, and going back to one of your first written questions with regard to family practitioners. They can or cannot do reviews?

MS. MCGILL: Is that your question; they can or cannot --

MR. SENKER: Well, that's one of them, yeah. Yeah, I'm sorry.

MS. MCGILL: Yeah. I just want you to clearly state your question.

MR. SENKER: Can a family practitioner review Internal Medicine charts or only Family

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Practice practitioner charts?

MS. CRAWLEY-FOX: When you say review the chart, as far as the Medical Review Team is concerned?

MR. SENKER: Yes. Yes.

MS. CRAWLEY-FOX: No. To answer your question, a Family practitioner cannot.

MR. SENKER: Cannot.

MS. CRAWLEY-FOX: Cannot.

MR. SENKER: Strictly internists.

MS. CRAWLEY-FOX: Yes.

MR. SENKER: All right. My next question, they all have to be Board Certified, is that what I'm understanding you to say, in Maryland?

MS. CRAWLEY-FOX: Yes.

MR. SENKER: And then my final question is, will we be getting a list of all the attendees here?

MS. MCGILL: Yeah. It'll be listed on the transcribed report, yes.

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MR. SENKER: Oh, okay. All right. Great.

Thank you.

MS. MCGILL: Sure. Uh-huh. Any other questions?

MR. TOPALANCHIK: John Topalanchik from Action Review Group. Just for further clarification, Board certification for physicians has to be also in Maryland; if you have a Pennsylvania physician, he has to also be Board Certified in Maryland, correct?

MS. CRAWLEY-FOX: That's correct.

MS. MCGILL: Based on what we've presented, they have to be licensed in Maryland.

MR. TOPALANCHIK: Licensed in Maryland also.

MS. MCGILL: Uh-huh. Any other questions? I'll give you all a few minutes to think about it.

MS. YOUNG: I think I do. Barbara Young with The IMA Group. To John's point, you also stated that the psychologists must be Board Certified,

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correct?

MS. MCGILL: Uh-huh. You said you had another one?

MR. SENKER: I'll waive.

MS. MCGILL: You're going to pass?

MR. DAGADU: Ephram Dagadu, EDAG Medical Services. Is the review still being done manually or do you have an electronic system, you know, to do them now?

MS. MCGILL: Is it still being done manually?

MS. CRAWLEY-FOX: Yes, it is. It's still being done manually.

MS. MCGILL: Okay. So if there are no other questions -- are we all sure?

(No responses.)

MS. MCGILL: Okay. So before we have closing remarks, the only thing that I would like to

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add is that a reminder for bid submission due date and time will be Friday, May 6th, 2016 at two p.m. The opening will be held at three o'clock p.m. on the same day, Friday, May 6th. Okay? If you have any questions that you can think of after this conference closes, feel free to e-mail me or call me, but all questions must be received in writing. Okay? Any questions that weren't answered here will be posted on eMaryland Marketplace, so you can look for that. Okay? Thank you all for coming.

(Whereupon, at 12:07 p.m., the pre-bid conference was concluded.)

CERTIFICATE OF NOTARY

I, Deborah B. Gauthier, the officer before whom the foregoing testimony was taken, do hereby certify that the witness whose testimony appears in the foregoing transcript was duly sworn by me; that the testimony of said witness was taken by me by digital means and thereafter reduced to typewriting by

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me or under my direction; that said testimony is a true record of the testimony given by said witness; that I am neither counsel for, related to, or employed by any of the parties to the action in which this testimony is taken; and further, that I am not a relative or employee of any attorney or counsel employed by the parties hereto, nor financially or otherwise interested in the outcome of the action.

This certification is expressly withdrawn and denied upon the disassembly or photocopying of the foregoing transcript of the proceedings or any part thereof, including exhibits, unless said disassembly or photocopying is done by the undersigned court reporter and/or under the auspices of Hunt Reporting Company.

DEBORAH B. GAUTHIER
Notary Public in and for the
State of Maryland

My Commission Expires:

October 17, 2019

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